the **agrē** *Solution*

Your company relies heavily on its financial management and accounting solutions to manage and grow your business. But as your business grows, off-the-shelf software solutions can limit your ability to effectively manage your agribusiness and its day to day operations. Where can you find the tools your business needs to manage the unique challenges your ag-retail company faces?

the **agrē** Solution

Tronia Systems has been providing advanced technology solutions to hundreds of ag-retail businesses across North America since 1986. Built on the latest technologies, the agrē Solution is the most powerful, easy to use suite of software and services to manage your ag-retail business. Capitalizing on security by Citrix coupled with our Hosted service, you will be able to safely access your critical business information from anywhere you have Internet access on almost any device that runs a browser.

The agrē Solution contains everything you need to manage your company's business — accounting, agronomy, blending, prepayments, customer relations management (CRM), inventory management, sales reporting, project accounting, forecasting, and budgeting. If your business needs don't require the total agrē Solution, we also offer *agrē Lite* (with no blending), and *iBlend* (work orders and blending only). With flexible deployment options and integrated value-add capabilities, the agrē Solution can easily be tailored to fit the requirements of your unique business challenges.

Why the **agrē** Solution?

The agrē Solution has been developed specifically for the ag-retail industry, with capabilities to manage its unique industry challenges. Comprehensive and easy-to-use, the agrē Solution includes the following features.

> Full Featured Accounting Capabilities
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> Integrated Fertilizer Blending
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> Powerful Prepayment Options
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> Flexible Inventory Management
>
> Extensive Sales Reporting
>
> Project Accounting and Budgeting Functions

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agrē

agrē Solutions
Advanced Technology for Crop Inputs & Grain Terminal Agribusinesses

More Solutions by Tronia Systems

- **Hosted Solution -** access your data anytime, anywhere

- **Integrated Blend Control -** communicate directly with integrated blend controllers

- **Grower Central -** provide flexible, secure data access to your producers

- **Agronomy -** merging science with technology

- **agrēGrain -** full grain terminal management solution

- **CRM –** included with the agrē Solution

- **eSignature –** electronic document signing tools

TRONIA SYSTEMS

Contact Tronia Today! Toll Free: 1-888-987-6642

Email: sales@tronia.com

agrē solutions

agrē Solution Capabilities

agrē Overview

Including Accounts Receivable, Inventory, Accounts Payable, General Ledger and Agribusiness specific functionality (Blending, Prepayments), the agrē Solution is a powerful financial management solution for your ag-retail business.

- supports multiple locations, regions, and divisions

- full retail locations, warehouses, & sprayers/mobile warehouses

- scalable solution: add software modules or new locations, regions and divisions as you grow

- unlimited number of users

- comprehensive online help

- personalized role-based security

- customizable report layouts for work orders, loadout tickets, invoices and statements

- complete audit trails and transaction history

- user-maintainable configuration items

Integrated Fertilizer Blending

Fertilizer blending is a key component of an ag-retail business. The agrē Solution has a robust, easy-to-use blending module that is fully integrated into the accounting solution. It is flexible enough to use split nutrients, change the blend on the fly, and save and recall blends for your customers as often as you want. agrē also integrates seamlessly with automated blending systems.

- blend by NPKS, guaranteed analysis, quantities, percentages, or rates

- unlimited nutrients & micro nutrients

- supports least cost valuations

- split sources & additional items

- full customer blend history

- accommodates blend charges that can be hidden

- customizable printed blend batch and price sheets

- direct integration with automated blend control systems including: *LV Controls, Kahler Automation, and Layco by Yargus through IBCM module*

Prepayments Management for Customers (& Suppliers)

The agrē Solution includes amazingly powerful prepayment capabilities for your ag-retail business. Depending on how flexible or how rigid you are with respect to customer prepayments, you can setup prepayment deposits for your customers that either let them use it on any products they want or you can specify exact amounts and prices for individual products. The agrē Solution then tracks the prepayment information as your customer uses it and warns when they run out of prepayment funds.
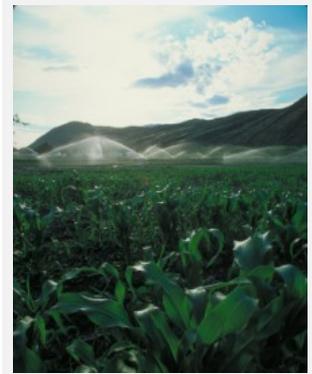
Furthermore, agrē offers intuitive **AR functions** that simplify the ordering, shipping and billing process. Book products with special pricing, ship product immediately to accurately track inventory, and use the automated billing process to find the right product, price and quantity.

- enhanced pricing capabilities (e.g. price levels, discounts & time sensitive pricing)
- quotes and work orders
- load out ticketing (quickly and easily tracks inventory going out, bill later)
- POS Quick Invoice
- bill and hold (delayed delivery)
- centralized customer account management
- e-invoices & e-statements
- real-time transactional and comprehensive historical information (by client)
- enhanced prepayment planning and prepayment dollar tracking
- unlimited payment types
- customer relationship management -CRM - (track detailed information, activities, tasks, contacts & documents)
- credit limits & credit management
- permit, farm, & field information
- release numbers (distribution)
- EMR reporting (including AgCollect)
- customer portal—Grower Central—gives your customers access to their account information, anytime, anywhere

Inventory Management

Managing inventory is a critical part of any business. The agrē Solution gives you the tools you need to ensure you stay on top of your inventory and have a transparent view at all times to maximize the efficiency of your business.

- balanced sub-ledger (for easier inventory reconciliation)
- location-based costing and pricing
- easy inventory transfer process between branches or warehouses
- price history / cost history
- cost reallocation tools
- inventory position reporting
- detailed product forecasts
- supply management with automated notifications
- lot number tracking (traceability for seed and feed)

Tronia Systems is pleased to announce the release of the next generation of our software solutions for ag-retailers. The agrē solution takes its roots from our industry proven Edge package and added more functionality. A completely new solution, agrē is easier to use and is built on a platform that provides a higher level of integration with other software tools. We are very excited to introduce agrē into our market place, and we are committed to the continuous development of agrē, making it the best choice for ag-retailers."

Ron Laird, President
Tronia Systems Ltd

- detailed tax management

- configurable inventory controls

- comprehensive inventory (product) mansterfile options

- supplier mapping capability

- associated products

- expanded dangerous goods information, permits & reporting

- flexible manufacturing processes

Accounts Payable

Keeping a tight rein on costs is habit of any successful business. Track your costs from ordering through payments with the agrē Solution, and optionally add operational expenses (such as shipping) directly to the cost of the product. With complete reporting of purchase orders, suggested payments, and supplier purchases, you'll minimize late payment charges, and process rebills and reconciliations in no time.

- purchase orders & PO approval process

- supplier contact and account management tools

- release numbers and inventory position with full reporting

- PI cost adjustments (rebates & rebills)

- supplier prebuys

- unlimited payment types

- flexible tax capabilities

- separation of inventory costs from operational expenditures

- ability to set up post-dated payments

- cheque approval process

- EFT batch payments

- several easy to use reports and reconciliation tools

General Ledger & Financials

The ability to effectively plan for your business is a key component of your success. The agrē Solution gives you very flexible options for tracking revenues and expenses based on projects and for setting up and tracking budgets within your organization. With a better understanding of your actual revenues and costs, you can make better informed decisions to grow your Agribusiness.

- bank deposits

- bank & credit card account reconciliation

- multi-currency

- fixed asset management and depreciation calculation

- recurring & reversing journal entries

- subledger balancing

- diverse financial reporting with comparative analysis (P&L, B/S)

- location-based income statements

- ability to close and reopen periods & years

- project accounting functionality

- budgeting & forecasting

Reports & Exports

The agrē Solution gives you powerful reporting and analysis tools to better use your business data to manage your business. The ability to generate Manufacturer Sales Reports at the push of a button makes it easier for you to provide sales transactional data to your partners for their sales programs.

- 100+ system reports available

- extensive data export library (including direct exports to AgCollect & AUFES)

- reports are easy to use and offer a wide variety of options for criteria selections, filters, sort orders, etc.

- ability to send all reports to PDF, raw text, or email

- add electronic signatures *(optional)*

Agronomy (optional agrē add-on module)

agrē Agronomy is our module that merges science with technology. Capitalizing on sales information already entered as part of your day-to-day accounting process, it offers a completely integrated approach to your Agronomic activities and sales/inventory management:

- agrē Agronomy offers detailed field management, Google® mapping & shapefiles, crop planning & budgeting, field scouting with image gallery, custom app & dispatch tool, soil & tissue test submissions and results, product distribution & field expense tracking, complete field history & trend analysis reporting, agrēMobile app for scouting (on– and off-line), document repository, integration with **Grower Central** *(optional)*

Grain Management (optional agrē independent platform/add-on module)
agrēGrain is the newest addition to the Tronia Systems software lineup and is designed from the ground up specifically for Grain Terminals:

- *agrēGrain* allows you to track the purchase and sale of any commodity, enter producer purchase contacts, receipts, and settlements, prepare sales contracts, collect payments from buyers, manage shares, generate versatile reports and consolidate account details for inputs & grain customers - while also integrating scale tickets with LV *(optional)*

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P A G E 5