

AR Bill and Hold



Use **Bill and Hold** when you want to record a sale to the customer now, but they will not be picking up their product until later. The product should be in inventory (balance > 0) for Bill & Hold so that it can be costed correctly.

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Bill & Hold Business Rules

These are the business rules and best practices regarding Bill & Hold.

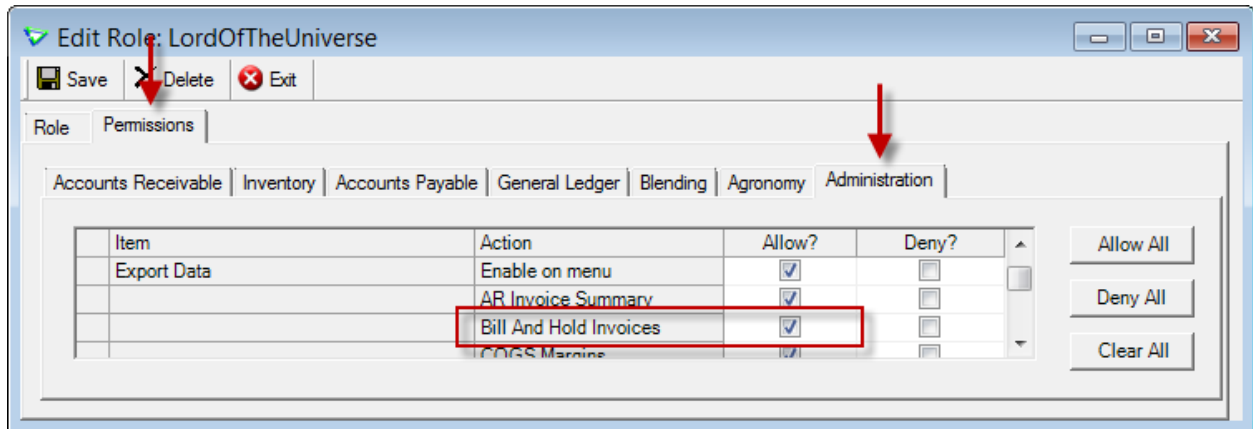
- Product should be in-stock at the time of invoicing.
agrē needs costing information to make the COGs posting, otherwise an estimated cost will have to be used. This could cause issues if the cost changes, especially if the invoice is in a closed year or period.
- Bill & Hold status of a product row cannot be changed once the invoice has been saved.
The product row can be removed (as long as none has been taken) and added again.
- The product, units, and location of bill & hold product rows can be edited, as long as there are no deliveries against that line.
- Invoice lines that have been imported from a loadout ticket cannot be set to bill and hold.
The product has already been taken on the LOT; there is nothing to hold.
- Only inventory products can be set to bill and hold.
- Returns cannot be set to bill and hold.
- Blends and additional items in blends cannot be set to bill and hold.
Because the blends are normally blended at the time of delivery, they are not in-stock at the time of invoicing and therefore ineligible for bill and hold.
- Lot Numbers (Lot#s) are not required¹ for bill & hold product rows, and will be entered on the LOT when the product is picked up or delivered.
- Product must be picked up from the bill & hold location.
The Sales and COGs postings were made at the time of invoice *for that location* and cannot be changed unless the invoice is changed.
- As product is picked up, the LOT will indicate the Bill & Hold Invoice reference number, but the INV will not be updated with the LOT number (as there could be multiples).

¹ Inventory > Manage > Products / Products Tab

Bill and Hold Setup (one time tasks)

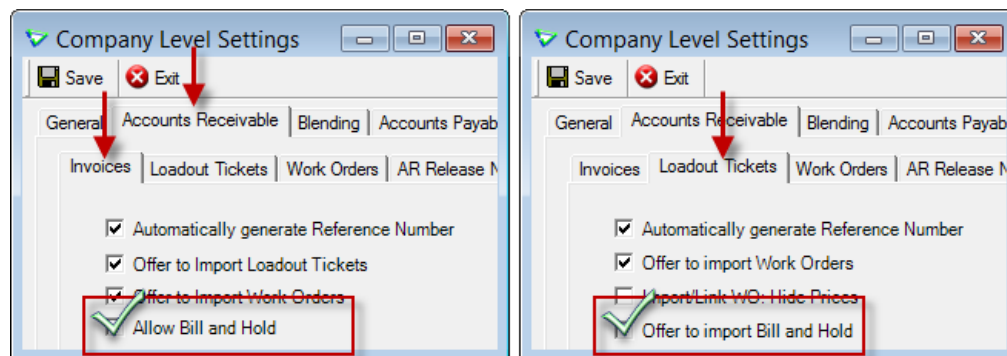
Security

You'll need permission to run the [data export](#) for **Bill and Hold Invoices**.



File > Security > Manage Roles

Company Configuration Options



File > Config Options > Company / Accounts Receivable

Invoices / Allow Bill and Hold – activates Bill & Hold checkbox when adding products

Loadout Tickets / Offer to import Bill and Hold – prompts user to import Bill & Hold invoices when adding Loadout Tickets

Adding a Bill and Hold Invoice

When adding products to the invoice, flag them as **Bill and Hold** (also flag them as Prepay if they are prepaid).

Add Invoice Purchase Row

Update Refresh Exit

Product: GREENGRO - Green GRO Find

Units: JUG - Jug

Location: Dog River

Quantity on Hand: 345.0 Details

Quantity: 3.0

Unit Price: \$75.00 Pricing

Line Total: \$225.00

☒ Bill and Hold

☒ Prepay?

Invoice > Add

The product is flagged as **Bill and Hold** on the invoice.

Edit Invoice: DINV165

Save Delete Refresh History View Credit View Prepayment Report Exit

Reference: DINV165 Location: Dog River

Customer: Carter, Alexander (00183) Find Add Created By: jagre User

Invoice Date: Nov 05, 2013 Due Date: Dec 31, 2013 Invoice Total: \$225.00

Customer and Shipping Purchases (1) Returns Totals Immediate Payment

Product	Quantity	Unit Price	Taxes	Line Total	Prepay?	Hold?	Location	WO Ref	LOT Ref
> GREENGRO - Green GRO (JUG)	3.0	\$75.00	\$0.00	\$225.00	☒	☒	Dog River		

Purchases Subtotal (before tax): \$0.00 Add Product Row Add Blend Row Edit Row Remove Row

Prepaid Purchases (before tax): \$225.00 Import from WO/LOT Auto Link to WO Link to Work Order Use Remaining Prepayment

Prepayment Remaining: \$54,508.33

Sales and COGs (based on FIFO) postings are made immediately upon saving the invoice, even though the inventory hasn't moved yet.



postings generated from
Bill and Hold invoice

Tronia Testing Inc.
Posting Details
DINV165

Journal: J2179 **Posted:** Nov 05, 2013
Source: DINV165 **Entered:** Nov 05, 2013
Description: AR Invoice: Alexander Carter

Account	DR	CR	Description
Accounts Receivable (11210)	225.00		
Sales Chemicals (45015)		225.00	Dog River

Journal: J2286 **Posted:** Nov 05, 2013
Source: DINV165 **Entered:** Nov 08, 2013
Description: Invoice DINV165, GREENGRO

Account	DR	CR	Description
COGS Chemicals (55015)	180.00		Dog River
Chemical Accruals (16015)		180.00	

What Have I Got on Hold?

Reporting – Bill & Hold

The **Bill and Hold report** will tell you who has/had product on hold, how much they've taken, and how much they have left to take. You can group by **Customer** or by **Product**.

agrē Tronia Testing Inc.
Bill And Hold
Customer is Wallace, Ted (1051); Sorted By Customer

Ted Wallace (1051)

Invoice	Date	Product	Unit Price	Quantity	Total	Quantity Taken	Quantity Remaining
SAINV57	Nov 10, 2014	AchieveLiquid Gold (CASE)	\$850.00	1.00	\$850.00	0.00	1.00
SAINV30	May 28, 2014	Drop Dead Dandelion 1L (JUG)	\$17.50	1.00	\$17.50	1.00	0.00
DINV169	Nov 20, 2013	Mo' Betta (BOX)	\$400.00	2.00	\$800.00	2.00	0.00

Accounts Receivable > Reports > Bill & Hold (or Customer Account)

Reporting – Inventory Position

The Bill and Hold layout of the **Inventory Position Report** will let you know how many you have on hold for each location.

agrē [click a link for more details](#)

Inventory Position
Company with Location Details
Product Name is GREENGRO - Green GRO

Chemicals

Product	Units	Location	Min Level	Qty On Hand	Qty Ordered	Qty Committed	Qty OnHold	Qty Available
Green GRO (GREENGRO)	Jug	Dog River	0.0	345.0	0.0	0.0	6.0	339.0
		Edmonton	0.0	240.0	0.0	0.0	0.0	240.0
Total:				585.0	0.0	0.0	6.0	579.0

Inventory > Reports > Inventory Position

Note

The **Bill and Hold version** of the Inventory Position report can be loaded into your agrē database.

For more details - like WHO has it on hold - click a product or location link. These are the details for **Dog River**.

Inventory Position Detail

Company with Location Details

GREENGRO - Green GRO (JUG)

Dog River

Inventory on Hand

Document	Reference	Date	Name	Quantity Remaining
Inventory Receipt	1578	Mar 01, 2012	Baker's Ag Supply	195.00
Inventory Receipt	1578	Mar 01, 2012	Baker's Ag Supply	150.00
Inventory on Hand				345.00

Inventory on Hold

Document	Reference	Date	Name	Quantity Remaining
Invoice	DINV157	Oct 09, 2013	Carter, Alexander (00183)	3.00
Invoice	DINV165	Nov 05, 2013	Carter, Alexander (00183)	3.00
Inventory on Hold				6.00

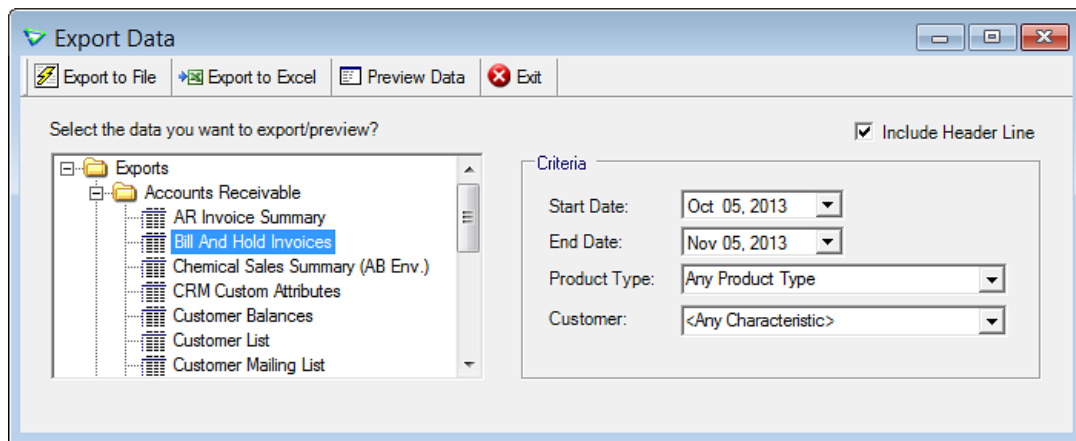
Dog River 339.00

Tip

The **Inventory Position report** tells you how much you are *currently* holding and for whom. If you want quick details about product that *was* on hold, but has now been picked up, check the [Bill and Hold Invoices data export](#) or the [Bill and Hold report](#).

Data Export – Bill and Hold Invoices

The **Bill and Hold data export** gives you the same information as the **Inventory Position report**, with extra details about product that *was* on hold but has already been picked up.



File > Exports > Data

Bill And Hold Invoices

Exit

Simple Advanced

Date	Reference	Line Location	Customer Code	Last Name	First Name	Product Code	Product	Unit Type	Product Type	Unit Price	Unit Cost	Quantity	Qty Shipped	Qty On Hold
10/8/2013	DINV156	Dog River	00183	Carter	Alexander	DDD	Drop Dead Danc Jug		Chemicals	10.0000	100.0000	3.0000	3.0000	0.0000
10/9/2013	DINV157	Dog River	00183	Carter	Alexander	GREENGRO	Green GRO	Jug	Chemicals	70.0000	60.0000	7.0000	7.0000	0.0000
11/5/2013	DINV165	Dog River	00183	Carter	Alexander	GREENGRO	Green GRO	Jug	Chemicals	75.0000	60.0000	3.0000	0.0000	3.0000

Select All To copy selected cells press Ctrl + C.

Picking Up Held Product on a Loadout Ticket

When the customer is ready to take their product, create a new **Loadout Ticket**.

You will be reminded that they have product on hold. Click **Yes** to **Import from Bill and Hold**.

The screenshot shows the 'Add Loadout Ticket' window. At the top, there are buttons for 'Save', 'Refresh', 'View Credit', and 'Exit'. Below these are fields for 'Reference:', 'Customer:' (Carter, Alexander (00183)), 'Date:' (Nov 05, 2013), 'Location:' (Dog River), and 'Created By:' (jagre User). A checkbox 'Generate Reference Automatically' is checked. A modal dialog box titled 'Import From Bill and Hold?' is open in the center, asking 'This customer has inventory on hold. Would you like to import?' with 'Yes' and 'No' buttons. A mouse cursor is clicking the 'Yes' button. In the background, the 'Customer and Shipping' tab is active, showing a table with 'Product (Delivered Units)' and 'Units'. At the bottom of the main window, there are buttons: 'Add Product Row', 'Add Blend Row', 'Edit Row', 'Remove Row', 'Import WO/Bill & Hold' (highlighted with a red box), 'Auto Link to WO', 'Link to Work Order', 'Import from Field Scout', and 'Send Targets'.

Tip

If you click No and change your mind, you can always click **Import WO/Bill & Hold** later to bring up the same window.

Click **Bill and Hold**. Check which product(s) is being taken, and how many, then click **Use Selected Rows**.

The screenshot shows the 'Import Rows' window. At the top, there are buttons for 'Use Selected Rows' (with a red circle 3 and a mouse cursor), 'Preview Item', and 'Exit'. Below these are filter options: 'Any Product' (selected), 'This Product:' (with a dropdown), 'Any Date' (selected), and 'Date:' (with a dropdown). A 'Find' button is next to the 'This Product' dropdown. A red circle 1 is next to the 'Find' button. Below the filters is a 'Refresh List' button. On the right, there are 'Import' options: 'Bill and Hold' (selected), 'Work Orders', and checkboxes for 'Include Expired WO' and 'Include WO from Customer Group'. A 'Sub Type' dropdown is at the bottom right. A table with 9 columns is shown: 'Import Qty', 'Reference', 'Release #', 'Date', 'Product', 'Quantity', 'Qty Taken', 'Unit Price', and 'Prepay?'. The first row is highlighted in blue. A red circle 2 is next to the 'Import Qty' column. A green callout box points to the first row with the text: 'check which product is being taken depending on config options, the quantity may default to quantity remaining but can be edited to less (but not more)'. A blue callout box points to the second row with the text: 'the same product can be on more than one Bill&Hold invoice'. At the bottom, there are buttons for 'Select All', 'Deselect All', and '2 Invo'.

Import Qty	Reference	Release #	Date	Product	Quantity	Qty Taken	Unit Price	Prepay?	Location
3.0	DINV157		Oct 09, 2013	GREENGRO - Green GRO (JUG)	7.0	0.0	\$75.00	No	Dog River
	DINV165		Nov 05, 2013	GREENGRO - Green GRO (JUG)	3.0	0.0	\$75.00	No	Dog River

The product is added to the LOT and is flagged as already billed. Save the LOT.

Add Loadout Ticket

Reference: ☒ Generate Reference Automatically

Customer: Carter, Alexander (00183) Find Add Location: Dog River

Date: Nov 05, 2013 Created By: agre User

Customer and Shipping Products Additional Information

Product (Delivered Units)	Quantity	WO/Invoice Ref	Location	Billed?	Billing Units	Aut. Blender
> GREENGRO - Green GRO (JUG)	3.0	DINV157	Dog River	☒	JUG - Jug	

Add Product Row Add Blend Row Edit Row Remove Row

Import WO/Bill & Hold Auto Link to WO Link to Work Order Import from Field Scout Send Targets

The LOT report displays the **Bill and Hold Invoice** reference number.

agre

Tronia Testing Inc.
 762 Rainbow Road
 Dog River, SK S8H 1A0
 Phone: 306.555.1625
 Fax: 306.555.5261
 Toll Free: 800.123.4567

Date: Nov 05, 2013

Loadout Ticket: DLOT154

Alexander Carter (00183)
 Box 14
 #7 Arden County Road
 Dog River, SK S0K 1T9
 306.552.1903
 Mobile: 306.457.9963

Ship To:
 Box 14
 #7 Arden County Road
 Dog River, SK S0K 1T9

Product	Quantity	Units	Location	Work Order
Green GRO (GREENGRO)	3.0000	Jug	DogRiver	
Bill and Hold Ref#:DINV157				

The Loadout Ticket grid lists the **Bill and Hold Invoice** reference number.

Loadout Tickets

+ Add Edit Delete New Search Preview Item Invoice History Exit

Customer	Ticket Date	Location	Loadout Ticket Number	Billed	Bill and Hold	Invoice
> Carter, Alexander	Nov 05, 2013	Dog River	DLOT154	☒	☒	DINV157

1 Loadout Ticket found

Now that the product has been taken, asset value is updated accordingly.

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postings generated from
Bill and Hold loadout ticket

Tronia Testing Inc.
Posting Details
DLOT154

Journal: J2289 **Posted:** Nov 05, 2013
Source: DLOT154 **Entered:** Nov 08, 2013
Description: Loadout Ticket: -3 Jug Green GRO (GREENGRO)

Account	DR	CR	Description
Chemical Accruals (16015)	180.00		
Chemicals (15015)		180.00	

Bill & Hold Q&A

What if my customer needs to pick up from a different location?

When the Bill & Hold invoice was created, sales and COGS postings were made based on the FIFO cost for that location. These postings can be changed *only* by making changes to the invoice.

Because of this, when product is picked up it **must be loaded out from the same location as the invoice** – it can't be edited at this time (you'd need to edit the invoice first, to select a different location, before creating the LOT).

Add Loadout Ticket

Save Refresh View Credit Exit

Reference: ☒ Generate Reference Automatically

Customer: Carter, Alexander (00183) Find Add Location: Parkland Warehouse

Date: Jul 14, 2014 Created By: agre User

Customer and Shipping Products Additional Information

Product (Delivered Units)	Quantity	WO/Invoice Ref	Location	Billed?	Billing Units	Aut. Blender
> ACHIEVE - Achieve Liquid Gold (CASE)	1.0	DINV210	Dog River	☒	CASE - Case	

Add Product Row Add Bill

Edit Loadout Ticket Product - Row 1

Update Refresh Exit

Product: ACHIEVE - Achieve Liquid Gold

Loadout Ticket Units: CASE - Case

Location: Dog River Shelf #: 18

Invoice Ref: DINV210

location where the customer is actually picking up

product, units, & location cannot be changed

location on the Bill & Hold invoice

If you can't edit the invoice (maybe it's in a closed year, or some product from that invoice row has already been taken so it can no longer be edited, or it's just not your business practice to do so): after the customer picks up elsewhere, create a **Location Transfer** and transfer the amount taken from where the product was actually picked up to where it was supposed to be picked up.

The location transfer keeps inventory levels accurate.

What if my customer didn't take all their Bill and Hold inventory?

If you billed your customer for more product than they ended up taking, there's two ways to handle it.

1. The preferred method - and the easiest - is to edit the Bill & Hold invoice and reduce the quantity to what they've actually taken. The customer's chargeable balance will be reduced accordingly.

- If you don't want to - or can't - edit the invoice (maybe it's in a closed year/period or it's just not part of your business practice) then create a new LOT and take the quantity remaining on Hold.

import remaining quantity (the amount not being taken) from Bill & Hold invoice

Import Qty	Reference	Release #	Date	Product	Quantity	Qty Taken	Unit Price	Prepay?	Location
1.0	DINV348	Dec 15, 2015	ACHIEVE - Achieve Liquid Gold (CAS)	1.0	0.0	\$850.00	No	Dog River	

Add another product row for the NEGATIVE amount (so net quantity would = 0).

add a second row for the same product and quantity, but make the quantity negative (a return)

Product (Delivered Units)	Quantity	W/O/Invoice Ref	Location	Billed?	Billing Units	Aut. Blender
ACHIEVE - Achieve Liquid Gold (CASE)	1.0	DINV348	Dog River	☒	CASE - Case	
ACHIEVE - Achieve Liquid Gold (CASE)	-1.0	DINV348	Dog River	☐	CASE - Case	

Bill the return (the "take" is already billed on the bill and hold invoice) at the same price as on the B&H invoice; the customer ends up with a credit on account.

use the same price as on the Bill & Hold invoice

Product	Quantity	Unit Price	Taxes	Line Total	Prepay?	Location	LOT Ref
ACHIEVE - Achieve Liquid Gold (CASE)	1.0	\$850.00	\$0.00	(\$850.00)	☐	Dog River	DLOT220

Costing Implications with Either Method - if the cost has changed since the B&H invoice, the quantity not taken/returned will have a different cost. You may want to play with Inventory Return Costs or Cost Reallocation (since the product never actually left the building those cost row should have been available for other transactions).